

- b. Describe the general nature and interest of the entity employing or retaining lobbying services, e.g. "insurance company," "professional association," etc.

5. **TOTAL AGGREGATE LOBBYIST COMPENSATION.** The term “compensation” is defined by T.C.A. § 3-6-301(7) as “. . . any salary, fee, payment, reimbursement or other valuable consideration, or any combination thereof, whether received or to be received; however, ‘compensation’ does not include the salary or reimbursement of an individual whose lobbying is incidental to that person’s regular employment.” **Authority: T.C.A. § 3-6-301(a)(1)(A)–(K).**

a. State the compensation paid in the form of salaries, wages, fees and/or bonuses for lobbying and lobbying-related services to influence legislative or administrative action in Tennessee (see more detailed definitions of “Lobbying,” “Administrative Action” and “Legislative Action,” and exceptions thereto, in T.C.A. § 3-6-301): **(Check the appropriate box.)**

- |   |   |
|---|---|
| <input type="checkbox"/> Less than \$10,000                         | <input type="checkbox"/> At least \$10,000 but less than \$25,000   |
| <input type="checkbox"/> At least \$25,000 but less than \$50,000   | <input type="checkbox"/> At least \$50,000 but less than \$100,000  |
| <input type="checkbox"/> At least \$100,000 but less than \$150,000 | <input type="checkbox"/> At least \$150,000 but less than \$200,000 |
| <input type="checkbox"/> At least \$200,000 but less than \$250,000 | <input type="checkbox"/> At least \$250,000 but less than \$300,000 |
| <input type="checkbox"/> At least \$300,000 but less than \$350,000 | <input type="checkbox"/> At least \$350,000 but less than \$400,000 |
- ☐ If the aggregate total amount is \$400,000 or more, you must round the aggregate total to the nearest fifty thousand dollars (\$50,000): \_\_\_\_\_.

b. State the compensation paid in the form of reimbursement to the lobbyist for lobbying-related expenses paid directly by the lobbyist to third parties: **(Check the appropriate box.)**

- |   |   |
|---|---|
| <input type="checkbox"/> Less than \$10,000                         | <input type="checkbox"/> At least \$10,000 but less than \$25,000   |
| <input type="checkbox"/> At least \$25,000 but less than \$50,000   | <input type="checkbox"/> At least \$50,000 but less than \$100,000  |
| <input type="checkbox"/> At least \$100,000 but less than \$150,000 | <input type="checkbox"/> At least \$150,000 but less than \$200,000 |
| <input type="checkbox"/> At least \$200,000 but less than \$250,000 | <input type="checkbox"/> At least \$250,000 but less than \$300,000 |
| <input type="checkbox"/> At least \$300,000 but less than \$350,000 | <input type="checkbox"/> At least \$350,000 but less than \$400,000 |
- ☐ If the aggregate total amount is \$400,000 or more, you must round the aggregate total to the nearest fifty thousand dollars (\$50,000): \_\_\_\_\_.

c. State the total aggregate compensation paid: **(Check the appropriate box.)**

- |   |   |
|---|---|
| <input type="checkbox"/> Less than \$10,000                         | <input type="checkbox"/> At least \$10,000 but less than \$25,000   |
| <input type="checkbox"/> At least \$25,000 but less than \$50,000   | <input type="checkbox"/> At least \$50,000 but less than \$100,000  |
| <input type="checkbox"/> At least \$100,000 but less than \$150,000 | <input type="checkbox"/> At least \$150,000 but less than \$200,000 |
| <input type="checkbox"/> At least \$200,000 but less than \$250,000 | <input type="checkbox"/> At least \$250,000 but less than \$300,000 |
| <input type="checkbox"/> At least \$300,000 but less than \$350,000 | <input type="checkbox"/> At least \$350,000 but less than \$400,000 |
- ☐ If the aggregate total amount is \$400,000 or more, you must round the aggregate total to the nearest fifty thousand dollars (\$50,000): \_\_\_\_\_.

6. List the names of the individual lobbyists who rendered services in the State of Tennessee. Indicate whether they are employed within your organization by checking the "In-House Lobbyist" box.

**LOBBYIST NAME****IN-HOUSE LOBBYIST**

_____	<input type="checkbox"/>
_____	<input type="checkbox"/>
_____	<input type="checkbox"/>
_____	<input type="checkbox"/>

**7. LOBBYING-RELATED EXPENDITURES**

**NOTE:** For the purposes of this Report, any expenditure made for the purpose of achieving a multi-state effect shall be apportioned equally among those states.

**Excluding lobbyist compensation** (which is reported under 5), state the aggregate total of expenses paid directly by the employer to third party vendors, for the purpose of influencing legislative or administrative action through public opinion or grassroots action **in the State of Tennessee**. These expenditures include, but are not limited to, costs relating to printing, publishing, advertising, broadcasting, paid announcements, audiotapes, videotapes, compact discs, digital video discs, infomercials, rallies, demonstrations, seminars, lectures, conferences, postage, telephone related costs, internet services, public relations services, governmental relations services, polling services, travel expenses, grants to issue groups or grassroots organizations or any other expense incurred lobbying. **Authority: T.C.A. § 3-6-303(a)(2)(A)-(K). (Check the appropriate box.)**

- |   |   |
|---|---|
| <input type="checkbox"/> Less than \$10,000                         | <input type="checkbox"/> At least \$10,000 but less than \$25,000   |
| <input type="checkbox"/> At least \$25,000 but less than \$50,000   | <input type="checkbox"/> At least \$50,000 but less than \$100,000  |
| <input type="checkbox"/> At least \$100,000 but less than \$150,000 | <input type="checkbox"/> At least \$150,000 but less than \$200,000 |
| <input type="checkbox"/> At least \$200,000 but less than \$250,000 | <input type="checkbox"/> At least \$250,000 but less than \$300,000 |
| <input type="checkbox"/> At least \$300,000 but less than \$350,000 | <input type="checkbox"/> At least \$350,000 but less than \$400,000 |
- ☐ If the aggregate total amount is \$400,000 or more, you must round the aggregate total to the nearest fifty thousand dollars (\$50,000): \_\_\_\_\_.

**8. AGGREGATE TOTAL OF ALL IN-STATE EVENTS**

State the aggregate total amount of all employer expenditures for all in-State event(s) which was or should have been reported to the Commission pursuant to T.C.A. § 3-6-305(b)(8). **Authority: T.C.A. § 3-6-303(a)(3).**

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9. **TO BE SIGNED BY REPORTING OFFICIAL (*must be attested to by a witness*)**

I certify that the information contained in this Report is true and that it is a complete and accurate report to the best of my knowledge, information and belief.

Signature of Person Completing Report	Date
Print Name of Person: _____	

I, the undersigned, acknowledge that I have reviewed the foregoing Report and certify that is complete and accurate to the best of my knowledge, information and belief.

Signature of CEO, CFO or Authorized Representative	Date
Print Name of Person: _____	

I, \_\_\_\_\_, the undersigned, do hereby witness the above signature of the CEO,  
                   (*Printed Name of Witness*)                   CFO or Authorized Representative, which was signed in my presence.

Signature of Witness	Date
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